



MIKE BROWN, CUSTOMER

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## Luxury Kitchens Designed on a Dime

Discover a store with top quality Kitchens priced far below regular retail prices.

•• Now is the time to shop smart. We are in an economy that demands that we do so, and if you don't shop around you could end up paying much more when it could have been half the cost. Why would you waste money like that? Meshack, Yourshack & Abedtogo (MYA) doesn't know either, but they are on a mission to make sure you don't overspend.

MYA started out in the furniture business on the premise of quality furniture for wholesale prices. Nothing has changed since they opened their doors over 11 years ago, other than the addition of new products. The

most demanded product is now kitchen cabinetry. With numerous people wanting to update or sell their homes, kitchens are one of the easiest ways to get your investment back while making money and earning equity.

It's no secret how MYA is able to offer these prices 60-70% off from other places; they buy in volume, have a noncommissioned staff, and a low overhead without the harsh financial pressures that retail stores often acquire. They are a local, down-to-earth, family business that sincerely tries to help people get what they are wanting within their budget.

The average price of a kitchen cabinet remodel in our area is \$13,500. Similarly sized kitchens sell from \$2,900 to \$4,500 at MYA. They have a large selection; light woods, dark woods, painted, or glazed. They are gorgeous, high end cabinets and have many standard features that would cost additional charges elsewhere, for example; full overlay doors, soft close drawers, full extension drawer glides, dovetail joints, and flat or raised panel doors with custom glazing – just to name a few. Everything mentioned on Consumer Reports as a premium feature comes standard at Meshack, Yourshack & Abedtogo from the start.

"After many searches for the right products at the right prices we have found an amazing lineup of cabinets," explains Matt Buus of MYA. "Just about every wood type, stained and glazed, is in our showroom. We can hardly keep them in stock; the demand is so big; we're moving them out as fast as they come in."

The selection at MYA includes all the components you need to create the perfect kitchen – wall pantries, oven cabinets, lazy susan corner bases,

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soft close wall and base cabinets, glass doors, wine and plate racks, toe kicks, wall and base fills, crown molding, and blind base units. The cabinets are also available in heights of 30, 36, and 42 inches. They have hundreds of premium cabinets in stock ready for immediate pick up or delivery, and those that aren't can be ready for installation within a week or two.

"There isn't any pressure to buy, and I encourage customers to check around at other places to comparison shop. I do that because I know they'll be back," Matt says. "These are 100% solid wood cabinets, not particle board or MDF fiberboard. Nobody can touch our savings and quality. I'll give you a \$100 gift card to any restaurant in town if I can't save you money." Matt is confident that he and his staff can offer you the highest grade cabinets and still keep your pockets full.

It's not only Matt, but his customers agree also. Mike Brown purchased his kitchen from MYA. "I came to Matt, not knowing what to expect. I was met with a personal and professional attitude. You hear that saying "you don't just buy the item you buy the person selling it," and that is just what we did. Matt was friendly, not pushy, he let us decide what we wanted, and offered suggestions we didn't know were even an option. Our kitchen is beautiful and is now a statement in our home. We could not be happier and have referred many people to him because of this, too. You need to look them up, they know what they are doing and can make your money go a long way."

"We're selling an average of two to three kitchens a day," he continues. "We're so overwhelmed, that we have to help people by appointment, but we are doing that six days a week." He doesn't want to discourage people from coming by and looking at what they can get, but he does encourage people to make an appointment so they can devote time to you and ensure you get the kitchen you want. When you make your appointment, you'll be asked to bring your measurements with you. By doing so you can sit one-on-one with their design staff and watch your new kitchen become a reality in their 3-D programming.

While you are saving all that money on your new cabinets, ask about the extra money you can save on granite countertops, appliances, and furniture pieces to complete your project. With all those savings your Christmas this year could be bigger than ever!



**Meshack Yourshack & Abedtogo (MYA)**  
3224 South Scenic Avenue • Springfield  
417.823.8160 • [www.shopmya.com](http://www.shopmya.com)

